570.402-5

Prepare the justification and obtain approval following FAR 6.3 and 506.3.

[64 FR 37265, July 9, 1999, as amended at 76 FR 30852, May 27, 2011]

570.402-5 Potential acceptable locations.

If the contracting officer identifies potential acceptable locations through the advertisement or market survey, conduct a cost-benefit analysis following the procedures in 570.402–6. Based on the results of the cost-benefit analysis, take appropriate action as follows:

- (a) If the cost-benefit analysis indicates that the Government will recover relocation costs and duplication of costs through competition, develop an SFO and negotiate with all interested parties following 570.3.
- (b) If the cost-benefit analysis indicates that the Government cannot expect to recover relocation costs and duplication of costs through competition, prepare a justification for approval in accordance with FAR 6.3 and 506.3. Explain both:
- (1) How the contracting officer performed the cost-benefit analysis.
- (2) That the cost-benefit analysis indicates that award to any other offeror will likely result in substantial costs to the Government that the Government cannot expect to recover through competition.

 $[64 \ FR \ 37265, \ July \ 9, \ 1999, \ as \ amended \ at \ 76 \ FR \ 30852, \ May \ 27, \ 2011]$

570.402-6 Cost-benefit analysis.

- (a) The cost-benefit analysis must consider all the following:
- (1) The prices of other potentially available properties.
- (2) Relocation costs, including estimated costs for moving, telecommunications, and alterations, amortized over the firm term of the lease.
- (3) Duplication of costs to the Government.
 - (4) Other appropriate considerations.
- (b) Establish the prices for other potentially available properties by requesting each prospective offeror to provide an informational quotation for standard space for comparison purposes.

- (1) Adjust the prices quoted for standard space for any special requirements.
- (2) You do not need a formal SFO to obtain the informational quotation. However, you must provide a general description of the Government's needs.
- (3) If you obtain oral quotations, document the following information, as a minimum:
- (i) Name and address of the firm solicited.
- (ii) Name of the firm's representative providing the quote.
 - (iii) Price(s) quoted.
- (iv) Description of the space and services for which the quote is provided.
- (v) Name of the Government employee soliciting the quotation.
 - (vi) Date of the conversation.
- (4) Compare the informational quotations to the present lessor's price, adjusted to reflect the anticipated price for a succeeding lease.

570.403 Expansion requests.

- (a) If the expansion space is in the general scope of the lease, the contracting officer may acquire the space through a modification without further justification under FAR 6.3.
- (b) If the expansion space needed is outside the general scope of the lease, the contracting officer must determine whether it is more prudent to provide the expansion space by supplemental agreement to the existing lease or to meet the expansion requirement and existing tenancy to the requirement by competitive means.
- (1) Conduct a market survey to determine the availability of suitable alternative locations.
- (2) If you identify alternate locations that can satisfy the total requirement, perform a cost-benefit analysis to determine whether it is in the Government's best interest to relocate. Consider, as appropriate.
- (i) The cost of the alternate space compared to the cost of expanding at the existing location.
 - (ii) The cost of moving.
- (iii) The cost of duplicating existing improvements.
- (iv) The cost of the unexpired portion of the firm lease term. If a termination is possible, use the actual cost of such an action.